THE ART OF COLLABORATION

Giving Before You Get
Today’s Agenda

• Intros
• Jump right in: Alien, Tiger, Cow
• What is Collaboration?
• Observe Collaboration in Action: Traffic Jam
• Reflect and wrap-up
## What are we talking about?

<table>
<thead>
<tr>
<th>Networking</th>
<th>Coordinating</th>
<th>Cooperating</th>
<th>Collaborating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Involves the exchange of information for mutual benefit.</td>
<td>Exchanging information and altering activities for a common purpose.</td>
<td>Involves exchanging information, altering activities and sharing resources. Requires a significant amount of time, high level of trust and sharing turf between agencies.</td>
<td>In addition to the other activities already described, includes enhancing the capacity of the partners for mutual benefit and a common purpose. Requires giving up turf to create a better or more seamless service system.</td>
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<td>Requires little trust between those involved.</td>
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Another way to look at it…

![Graph showing the relationship between commitment, cooperation, coordination, and networking over time.](image)
What is Collaboration?

Collaboration is a process through which parties who see different aspects of a problem can constructively explore their differences and search for solutions that go beyond their own limited vision of what is possible.

Barbara Grey
The Rules of Improv

- Always accept offerings - everything is a gift. Find a way to keep an open mind.
- Yes, and... Find a way to contribute.
- Make the other person look good; you’ll look good in turn! Find a way to support others.
- Listen and be attentive. Find a way to be in the moment.
- There are no mistakes, only opportunities. Find a way to fail joyfully!
- Trust others. Find a way to believe in the best of people!
The Traffic Jam Test

Learning Objective: Get the fastest time you can

Illegal Moves:
1. Any move backwards
2. Any move around someone facing the same way you are
3. Any move which involves two persons moving at once

Legal Moves:
1. A person may move into an empty space in front of him/her
2. A person may move around a person who is facing him into an empty space
Reflection and Discovery

Consider the following and complete one statement that fits for you right now.

- I learned that ............
- I was surprised that ..........
- I remembered ............
- I found it hard to believe ..........
- I was saddened that ............
- I enjoyed ............
- I never knew ............
- I plan to change ............

Source: Groups at Work, Mink, Mink & Owen, 1987